



NOVEMBER
2020

VICE PRESIDENT'S REPORT

Brothers and Sisters:

I think that we can all agree that 2020 has been a difficult year. We have lost members, leaders and loved ones. Our social lives are nonexistent, our work lives have changed dramatically with the addition of masks, temperature checks and social distancing (where possible)... and our damn hands are dry from the overuse of hand sanitizer and soap.

Regardless, our members and the leadership of our local unions have prevailed. You have done whatever is necessary to man the work in the safest possible manner. You have argued grievances and negotiated contracts through Zoom conference

calls. You are still out there trying to organize workers, and, as if all of this was not enough, you worked diligently to help us prevail in one of the most polarized political seasons we have ever had. Your efforts will bring us new leadership in Washington, D.C. that understands and respects the plight of workers in the Fourth District and in this country. The Biden administration has already made their intentions clear with the addition of International President Lonnie Stephenson to the transition team.

So, first, I want to say thank you. Thank you for adapting to these strange times, thank you for doing everything within your power to ensure that our membership is safe at work, and thank you for the support that I have received since being appointed the Fourth District International Vice President. It is certainly a bittersweet appointment with the loss of our amazing leader, Brian G. Malloy, but I remain hopeful that the work we do together in the Fourth District will continue to grow our great brotherhood and show the entire labor movement what can be accomplished when hard working leaders stand together. Together we will continue International Vice President Malloy's legacy.

On behalf of the Malloy family, I want to send my sincere gratitude to all of you that took the time to honor International Vice President Malloy, either through attending his service or by making a donation to Lungevity. The family has reported to me that your donations raised over \$20,000 for that very worthwhile charity.

As you are all aware, we were unable to hold our annual progress meeting this year. Therefore, I felt it may be helpful to provide you with some information about the progress of the district. I hope that you find this information helpful and informative.

Thank you for all that you do and thank you for your support. I wish each of you a safe and Happy Thanksgiving.

In Solidarity,


Gina P. Cooper
Fourth District International Vice President



IBEW FOURTH DISTRICT



2019 PAC Awards



Highest Per Member Contribution:

Local Union 82

Dayton, Ohio
\$99.59 per member

Most Money Contributed:

Local Union 26

Washington DC
\$313,322.79

IBEW Fourth District PAC Award:

(For local unions exceeding the district average per member contribution of \$24.16)

Local Union #:	Per Member:
0008 - Rossford, OH	\$47.05
0026 - Washington, DC	\$34.43
0082 - Dayton, OH	\$99.59
0129 - Lorain, OH	\$28.40
0212 - Cincinnati, OH	\$35.15
0246 - Steubenville, OH	\$51.41
0306 - Akron, OH	\$24.91
0317 - Huntington, WV	\$41.13
0369 - Louisville, KY	\$49.15
0540 - Canton, OH	\$28.75
0648 - Hamilton, OH	\$41.77
0666 - Richmond, VA	\$37.80
0673 - Painesville, OH	\$67.86
0683 - Columbus, OH	\$63.23
0968 - Parkersburg, WV	\$41.67
0972 - Marietta, OH	\$45.88
1105 - Newark, OH	\$94.10

IBEW International PAC

Award:

(For local unions exceeding the national goal of \$12.00 per member)

Local Union #:	Per Member:
0008 - Rossford, OH	\$47.05
0024 - Baltimore, MD	\$12.06
0026 - Washington, DC	\$34.43
0032 - Lima, OH	\$16.87
0038 - Cleveland, OH	\$12.20
0064 - Youngstown, OH	\$17.28
0071 - Columbus, OH	\$15.35
0082 - Dayton, OH	\$99.59
0129 - Lorain, OH	\$28.40
0141 - Wheeling, WV	\$19.30
0212 - Cincinnati, OH	\$35.15
0245 - Toledo, OH	\$19.73
0246 - Steubenville, OH	\$51.41
0306 - Akron, OH	\$24.91
0307 - Cumberland, MD	\$20.45
0317 - Huntington, WV	\$41.13
0362 - Washington, DC	\$13.15
0369 - Louisville, KY	\$49.15
0466 - Charleston, WV	\$22.91
0540 - Canton, OH	\$28.75
0573 - Warren, OH	\$15.62
0575 - Portsmouth, OH	\$12.88
0596 - Clarksburg, WV	\$17.94
0648 - Hamilton, OH	\$41.77
0666 - Richmond, VA	\$37.80
0673 - Painesville, OH	\$67.86
0683 - Columbus, OH	\$63.23
0688 - Mansfield, OH	\$12.35
0816 - Paducah, KY	\$14.07
0968 - Parkersburg, WV	\$41.67
0972 - Marietta, OH	\$45.88
1105 - Newark, OH	\$94.10
1701 - Owensboro, KY	\$18.94
2359 - Circleville, OH	\$19.40

"There's a direct relationship between the ballot box and the bread box, and what the union fights for and wins at the bargaining table can be taken away in the legislative halls."

Samuel Gompers, 1st President of the AFL

ORGANIZER'S CORNER:

Construction Organizing Update

For the past several years, the primary organizing focus for the Inside and Outside construction local unions has been manpower recruitment. Recruitment has been essential to successfully staff our projects. Since the pandemic, most recruitment efforts have shifted to social media, mailings, phone calls, virtual and door hangers. Local union organizers have successfully shifted their outreach and continued their successful recruitment. Over the past 12 months, local unions have been successful in recruiting an additional 1,119 new members within the 4th District.

The 4th District Regional Agreements continue to grow. With this growth comes projects and customers that our contractors had previously walked away from. We currently have 310 contractors across the district utilizing the regional agreements which is 28% of our signatory contractors. In 2019, there were 2,050,496 CE/CW man-hours worked which is estimated to have created 757 full-time journeyman and apprentice jobs. In 2020, even with the ongoing pandemic, we are on track to equal or surpass 2019's hours. During the first 7 months of 2020, work under the regional agreement has produced 1,141,265 CE/CW manhours which created an estimated 715 journeyman and apprentice jobs.

Over the past 9 months the 4th District local unions have added an additional 8 employers through organizing. Five of these employers were open shop employers who became signatory to a collective bargaining agreement and three were IBEW members who decided to start their own electrical business. The regional agreements are a great avenue for members starting out with their own business and small open shop employers transitioning from the open shop market to an IBEW employer.

In 2021, the 4th District Membership Development staff plans to focus more with the local unions on top down organizing of open shop employers. All local unions need additional signatory employers to employ our growing membership. To assist the locals to transition to top down organizing, the MD staff have developed recommendations for top down organizing and developed a series of letters for outreach to inform employees and employers what we are about. These letters can be sent over a several month period, addressing different topics which may spark an interest which will hopefully open dialogue between the employer and/or employees and the organizers.



CONGRATULATIONS!

We would like to congratulate the following local unions for their efforts in successfully organizing and securing first agreements on behalf of these workers:

Local 978 – James Richards Jr., Business Manager

- AEP/APCO Pulaski, VA Service Center, 7 employees
- AEP/APCO Christiansburg, VA Service, 11 employees
- AEP/APCO Charleston, WV Engineering Technicians, 7 employees

Local 1340 – Jeff Rowe, Business Manager

- Skookum, 16 employees

Local 666 – Charles Skelly, Business Manager

- Virginia Democratic Party Coordinated Campaign Workers, 30 employees

Local 1466 – Rod Cockrell, Business Manager

- AEP Pomeroy, OH, 9 employees
- Ohio Democratic Party Coordinated Campaign Workers, 14 employees

Local 369 – Larry Wendler, Business Manager

- Amy McGrath Campaign Workers, 38 employees
- Kentucky Democratic Party, 10 employees
- IBEW Local Union 369 Office Staff, 4 employees

Local 1347 – Andrew Kirk, Business Manager

- North American Energy Services (NAES), 18 employees

“There is no power in the world that can stop the forward march of free men and women when they are joined in the solidarity of human brotherhood.”

—Walter Reuther

2019 ELECTRICAL TRAINING ALLIANCE AWARDS

Excellence in Training plaques are distributed to the JATC programs which had 75% or more of their Journeymen in training. Congratulations to the 2019 recipients:

Training Director	Local Union	% of Journeymen Trained
Nathan Eaton	8	102%
Mark A. Dunfee Sr.	141	135%
Martin Helm	306	91%
Edward Crowe	307	146%
Tim Akers	317	142%
Harold Reynolds	369	103%
William Thompson	683	170%
Jarrod Shadowen	816	171%
Mark Holbert	968	76%
Michael Bednarczak	1105	105%
Jason Sharp	1701	78%



Congratulations to the following officers and staff who are retiring or have retired this year. We wish everyone a long and healthy retirement. Thank you for your leadership and commitment to the IBEW.

- Jeff Bommer, Business Manager, Local Union 129
- Paul Carter, President, Local Union 70
- Alice Collins, Executive Assistant, Local Union 70
- Bill Dietz, Fourth District International Representative
- Riley Gaines, Business Agent, Local Union 26
- Daniel German, Business Manager, Local Union 1466
- Jim Griffin, Business Manager, Local Union 1900
- Donald (Bill) Mills, Executive Board, Local Union 1900
- Joe Samples, Business Manager, Local Union 466
- Bill Tipton, Business Manager, Local Union 70
- Larry Tscherne, Business Manager, Local Union 245

Also, I would like to welcome the following new officers and representatives to the Fourth District family:

- Shane Bauman, Business Manager, IBEW Local Union 245
- Matt Butler, Business Manager, IBEW Local Union 2035
- Nick Fox, Business Manager, IBEW Local Union 2172
- James Horton, Business Manager, IBEW Local Union 70
- Josh Linville, Business Manager, IBEW Local Union 2356
- Breana Malloy, Fourth District International Representative
- John Novak, Business Manager, IBEW Local Union 129
- Mike Ruppert, Business Manager, IBEW Local Union 32
- Larry Wendler, Business Manager, IBEW Local Union 369
- Jerry Williford, Business Manager, IBEW Local Union 1900



UPCOMING VIRTUAL TRAINING

While we would prefer to host in person trainings at your local union that are customized to meet your needs, we realize that that is not always possible, particularly for some of our smaller local unions.

Therefore, to ensure that everyone has the opportunity for training, we are offering the following virtual trainings:

Stewards Training:

(2 evenings, for 2 hours each)

- December 2 & 3, 2020
- March 3 & 4, 2021
- June 2 & 3, 2021

Local Union Election Judge Training:

(2 evenings, for 2 hours each)

- January 26 & 27, 2021
- February 23 & 24, 2021
- March 30 & 31, 2021
- April 27 & 28, 2021

New Officer Leadership Training:

(2 evenings, for 2 hours each)

- February 3 & 4, 2021
- July 4 & 5, 2021

Bargaining Training:

(2 evenings, for 3 hours each)

- January 6 & 7, 2021

To sign up for any of the above trainings, please send an email request with the names of all the participants to:

IVPD_04@ibew.org

BUSINESS DEVELOPMENT UPDATE

BY: JON ROSENBERGER

This year has certainly been filled with many challenges. COVID-19 impacted how we perform electrical work on projects and impacted the type of projects we work on. Throughout the Fourth District many commercial projects were put on hold or canceled. As a direct result of COVID-19, the demand for office buildings, retail stores, educational facilities, and hotels decreased significantly. Conversely, the demand for data centers, fulfillment centers or warehouses, last mile facilities, renewable energy, battery storage, and electric vehicle charging station projects increased. Below is a summary of the most prominent opportunities within our district at this time, and what is expected in the near future.

Data Center Projects

Data center projects continue to be prevalent in Central Ohio and in Northern and Central Virginia. Almost all large, prominent, data companies have projects in these areas with future projects in various stages of planning. In addition, companies that have yet to build in our district have made contact to let the IBEW know they are exploring opportunities to develop within the Fourth District. It is expected that data center opportunities will continue within our district for the foreseeable future.

Amazon

Fueled by the pandemic and the dramatic increase in online shopping, Amazon continues to expand operations across the entire United States. While the IBEW has not got all this work, the Business Development team has worked hard to cultivate a relationship with Amazon. As a result, much of the work within the Fourth District has been completed by the IBEW. Amazon is focused on establishing a robust last-mile delivery network. This trend involves Amazon purchasing an existing warehouse or other large vacant building, such as a shopping mall. These vacant buildings are then converted into last mile facilities complete with electric vehicle charging stations. Amazon recently invested \$700 million in Rivian; an electric-vehicle startup manufacturer headquartered outside of Detroit, Michigan. In addition to this investment Amazon committed to purchasing 100,000 electric delivery vehicles from Rivian, with the goal of the first delivery vehicles being on the road by 2021 and all 100,000 being on the road by 2024. Amazon's substantial investment and commitment in the electric-vehicle space provides additional opportunities for our membership.

Renewable Energy Projects

Solar: Multiple factors related to COVID-19 have resulted in decreased demand for electricity, that translated into lost profit for many utilities. As a result, many utilities are moving forward with renewable energy projects. Because of the numerous tax and other incentives associated with utility-scale solar projects, opportunities are presenting themselves throughout the district. Several of these projects include battery storage. Business Development representatives continually work to build relationships with solar developers and signatory contractors to go after this work. Please let Business Development know if a utility-scale solar project is being discussed within your jurisdiction.

On and Offshore Wind: We continue to pursue relationships and opportunities related to offshore wind; this includes onshore work directly related to offshore wind. Dominion Energy recently completed work on the Coastal Virginia Offshore Wind Pilot project. Dominion utilized L.E. Myers and IBEW members for the onshore interconnection work for the project. Dominion Energy has agreed to negotiate a PLA with the IBEW for their upcoming Coastal Virginia Offshore Wind commercial project. There are also several on shore wind projects slated within the district.

Petrochemical: Petrochemical, including natural gas, work is forecasted to increase significantly by the end of 2021. This trend is expected to grow exponentially, well into 2022. Business Development representatives are closely monitoring potential projects, developers, and employers in this space in anticipation of future opportunities.

The Business Development team is constantly evolving and looking for new ways to build lasting relationships to retain current employment opportunities and secure future opportunities for IBEW members. The switch from Dodge to Dodge Data Analytics is one tool change that is proving to be beneficial in our efforts. If your local union has not yet made the switch, please let me know so I can assist you. I look forward to continuing my work with all the local unions in the Fourth District, please let me know if you have any questions or need my assistance.

In Memoriam:

- Brian G. Malloy – Fourth District International Vice President
 - August 22, 2020 – Age 60
- Tom Meyers – Officer & JATC Instructor, Local Union 8
 - August 31, 2020 – Age 69

THE POWER OF DIVERSITY

I would like to recognize the following Local Unions who have chartered ReNew, Retiree, Women's, and Electrical Workers Minority Committees in their Local Unions. Thank you for recognizing the power of diversity and for building a labor movement that respects and engages all workers.

If you are interested in chartering one of these committees in your Local Union, please contact your service representative for details on how to get started.

RENEW Committee

Local Union 24	Local Union 573
Local Union 26	Local Union 575
Local Union 80	Local Union 666
Local Union 82	Local Union 688
Local Union 212	Local Union 816
Local Union 306	Local Union 968
Local Union 317	Local Union 972
Local Union 369	Local Union 1347
Local Union 466	Local Union 1701
Local Union 540	Local Union 2359

Retiree Committee

Local Union 24	Local Union 466
Local Union 26	Local Union 575
Local Union 38	Local Union 596
Local Union 64	Local Union 648
Local Union 71	Local Union 666
Local Union 80	Local Union 673
Local Union 82	Local Union 683
Local Union 129	Local Union 688
Local Union 141	Local Union 972
Local Union 212	Local Union 1340
Local Union 245	Local Union 1347
Local Union 306	Local Union 1701
Local Union 317	Local Union 2287
Local Union 369	

Women's Committee

Local Union 8	Local Union 212
Local Union 26	Local Union 666

EWMC Committee

Local Union 8	Local Union 26
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REMINDERS

THE FOURTH DISTRICT NEEDS YOUR CREATIVITY!

With the 40th International Convention upon us in late August/early September 2021, it has been a long-standing tradition that each district design a unique district pin that can be worn proudly by each of our delegates, in addition to trading these pins with other delegates from other districts. It is also a tradition to redesign the logo every 5 years. With that said, we are asking for design ideas for our Fourth District Delegate Pin from the local union's membership. In these creative designs, please keep in mind the district's motto of "The Fighting Fourth."

Selection of the design will be done by presenting the designs to each business manager for a vote.

Please have designs submitted by email or mail by **March 1, 2021**.



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ivpd_04@ibew.org



THE HOLIDAY SEASON IS UPON US

You may be aware that each year the current and retired IBEW Fourth District Staff, International Officers and IEC members forgoes doing holiday gifts and instead pools our money together to try and help IBEW members and their families in the Fourth District that are having financial difficulty due to illness or injury.

This year, we are pleased to announce that we will be able to help ten (10) IBEW families in their time of need. To that end, if you are aware of members that could use this assistance, please nominate them! The form was emailed to you, however if you still need this form, please contact your International Representative.

Please be aware that we cannot guarantee that everyone nominated will receive assistance, therefore, we must request that you **do not broadcast this information or the nomination form electronically or via social media.**